



FIABCI



**2010 FIABCI-USA Spring Annual Meeting  
Schedule  
Hotel Monaco  
Old Town Alexandria, Virginia  
Greater Washington, DC Area**



Photos: Alexandria Convention and Visitors Association (left); Kate Headley (right)

**THURSDAY, March 25**

10:00am-5:00pm	Registration open	Paris West Foyer
10:15-11:45am	Non-Dues Revenue Committee	Paris West
12:00-3:00pm	Executive Committee Working Lunch*	Paris West
1:00-5:00pm	FIABCI University Course: <i>Global Real Estate I</i> (T) <i>Global I addresses various real estate matters on all continents, currency questions, finance issues, and a plethora of other topics that are relevant to international real estate practitioners. Theory is great, but real world, practical, money-making principles in global real estate are the focus of the Global I course.</i>	Paris East/Central
3:15-5:00pm	Finance & Budget Committee*	Paris West
7:00pm	Casual Group dinner at Il Porto Italian Restaurant (T) <i>Walk a few blocks from the Hotel Monaco and join our dinner upstairs. Network over your choice of entrée in the first Italian restaurant in the heart of Old Town's Historic Seaport District. Beer and wine are included.</i>	121 King Street

**FRIDAY, March 26**

8:15am-12:30pm	Registration open	Athens Foyer
8:30-10:30am	Strategic Planning Committee <i>FIABCI-USA members only</i>	Athens
10:45am-12:30pm	Membership Committee with Membership Services TF	Athens
2:00-5:30pm	Embassy Tours & Briefings (T) <i>Board the bus between 1:45-1:55pm. The bus leaves at 2pm. Don't miss this chance to visit 2 embassies and meet with their representatives for a business briefing. ADVANCE REGISTRATION IS REQUIRED FOR SECURITY REASONS. BRING YOUR PHOTO ID. Business Attire.</i>	off-site

Over ...

7:00-10:00pm      Scholarship Foundation Indonesian Dinner (T)      Athens  
*In addition to enjoying the tastes and culture of Indonesia, consider purchasing one or more items at the auction to benefit the FIABCI Scholarship Foundation. The Foundation awards grants to further the study of international real estate. The Philanthropist of the Year Award will be presented. Balinese dancers courtesy of the Embassy of Indonesia. 3-course Indonesian dinner with open bar. Cocktail attire.*

**SATURDAY, March 27**

7:15am-3:00pm      Registration open      Athens Foyer

7:30-8:45am      New Member Orientation Breakfast\*      Bombay  
*All new members and first-time FIABCI-USA meeting attendees are invited.*

8:45-9:15am      Registration & coffee      Athens

9:00-11:30am      Welcome Session and General Membership Meeting      Athens  
*For all registrants! Hear the latest information on FIABCI and learn the results of the 2009 Foreign Investment survey from Jim Fetgatter, CEO of AFIRE, the Association of Foreign Investors in Real Estate.*

11:30am-2:00pm      Networking Lunch and Marketing Session      Athens  
*A must-do event if you want to increase your business contacts. Each member will have 3 minutes to present his/her properties/services. PowerPoint and/or Internet presentations are optional. Non-member registrants are welcome, but only FIABCI-USA members can present.*

2:30-4:00pm      Roundtables      Athens

- Topics include:
- *Luxury Residential Properties*
  - *Networking*
  - *Social Media*
  - *The Virtual Office*
  - *Understanding International Property Market Risks*
  - *How Brokers Can Own Properties and Avoid Conflict of Interest.*

4:15-5:15pm      Private Wine Reception hosted by Hotel Monaco      Bombay  
*Open to all meeting registrants and accompanying persons.*

6:30-10:00pm      Annual Celebration Dinner at the Athenaeum (T)      off-site  
 The Athenaeum, 201 Prince Street, Alexandria  
***Walk several blocks or take a cab.***  
*Celebrate the 2009-2010 Presidency of Judy Shenefield and join in the applause as we install 2010-2011 FIABCI-USA President, Wayne Carroll! President Shenefield will award the FIABCI-USA Medal(s) of Honor, the Jack Sharpe Memorial Membership Award, and the Marketing Award. Catered dinner with wine, beer, soda, and juice. Cocktail attire.*

**SUNDAY, March 28**

8:30am-1:00pm      Board of Directors Orientation & Meeting      Athens  
*Open to FIABCI-USA members to observe until the Board's Executive (closed) Session at approximately 10:30am.*

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T = separate fee required. Event not included in registration fee.

\* = closed meeting. Committee members only. FIABCI-USA member registrants are welcome to participate in all other meetings. **Business casual is recommended for all meetings, except the Embassy Briefings (business attire) and the Fri. & Sat. dinners (cocktail attire).**