



Dear Colleague,

Thank you very much for your interest in joining FIABCI, the International Real Estate Federation. FIABCI-USA is the U.S. Chapter of a truly global real estate organization with members in 65 countries. Membership in FIABCI gives you an instant, diverse international business and referral network. The diversity of our membership – representing all specialties and property types – offers unparalleled business contacts.

We are currently promoting Team Membership. A team is comprised of 6 new members + an existing member who serves as the captain and mentor. When you join we will place you on a Team right away so you have a group of like-minded professionals to begin your network. The annual dues are just \$379. Attached is the application.

Join today and as soon as your membership is processed, you will be added to the searchable databases on both the USA ([www.fiabci-usa.com](http://www.fiabci-usa.com)) and international ([www.fiabci.org](http://www.fiabci.org)) websites. In today's challenging business climate, FIABCI membership can help you more than ever. You can show your clients and prospective clients that you have more to offer than your competition because of the business contacts you gain in 65 countries through FIABCI. Some of the benefits provided by FIABCI-USA include:

- Monthly calls on technology, luxury properties, commercial properties and other topics
- Broadcast e-mail
- The Marketing Center at our national and international meetings
- Focused national and local meetings with information and education on international topics
- **The main reason members join FIABCI remains our informal business network**

**Upcoming FIABCI meetings where you can network face-to-face include:**

- April 13-15 Spring International Symposium & Annual Meeting, Miami, FL
- May 12 -16 FIABCI World Congress, St. Petersburg, Russia
- October – International Symposium, U.N. Luncheon and Prix d 'Excellence Gala Awards Dinner, NYC
- FIABCI December Business Meetings, Brussels, Belgium

While the world grows smaller every day, the diversity of our FIABCI network continues to expand. Join and put our powerful network to use to grow your business.

We look forward to welcoming you as a new member!

Danielle Grossenbacher  
2011-2012 President



*Bottom Line Benefits Your Business:*

- Your listing by name, location, and expertise on the searchable databases of [www.fiabci-usa.com](http://www.fiabci-usa.com) and [www.fiabci.org](http://www.fiabci.org)
- Members' Only broadcast email service to connect you to members in the U.S. and 65 other countries
- FIABCI-USA Chapter and Local Council meetings and special events
- Discounted registration for the annual FIABCI World Congress in a different country each year
- Referrals to and from ethical professionals around the world
- Special VIP receptions at the United Nations Headquarters and Offices around the world
- Your listing in and copy of the annual FIABCI World Directory *(Provided that your dues renewal is received by January 31<sup>st</sup>)*
- Education and the opportunity to earn the FIABCI International Real Estate Consultant (FIREC) designation
- Trade Missions to learn about other real estate markets and practices
- International marketing forums, advertising and sponsorship opportunities
- FIABCI European, Americas and Asia-Pacific Congresses
- Professional Exchange program with international students
- Discounted participation in MIPIM, MAPIC, Expo Real, Cityscape, and other international trade shows
- The strength of diversity and the power of giving back to your profession



# FIABCI-USA Membership Application

Name \_\_\_\_\_

Designations \_\_\_\_\_

Firm \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Alt. Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Website Address \_\_\_\_\_

### MEMBERSHIP POLICY

We will begin serving you upon receipt of your completed application. MEMBERSHIP IS FOR A CALENDAR YEAR. Your membership includes your international dues, which FIABCI-USA pays to the International Secretariat in Paris for you. Effective date 2/1/11.

### FIABCI LANGUAGES SPOKEN

English  French  German  Japanese  Spanish

### PAYMENT OPTIONS

Charge \$\_\_\_\_\_ to your VISA, MasterCard, AMEX or make your check payable to FIABCI-USA.

Credit Card Account Number \_\_\_\_\_ Security Code\*\* \_\_\_\_\_

Credit Card Street Address \_\_\_\_\_

Credit Card Zip Code \_\_\_\_\_

Expiration Date \_\_\_\_\_

Signature \_\_\_\_\_

\*\* Security code is 3 digits for the VISA/MC found on the back of the card's signature panel, 4 for AMEX found on the front of the card above the card number.

Please list up to six foreign countries in which you do business

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### MEMBERSHIP CATEGORY

- Regular (\$595 annual dues)
- Special (\$645 annual dues)
- Team (\$379 annual dues/member of 7-person team)

#### Note

Regular members are individuals actively involved in the real estate industry and Special members are those who service the real estate industry. Regular members who are members of Principal Members listed below or members of professional real estate associations approved by FIABCI-USA are not required to have a member sponsor. A current FIABCI member sponsor is required for all Special Members. Only those who have not been FIABCI-USA members in the past 2 years qualify for Team Membership.

Member Sponsor (required for special membership) / Team Leader \_\_\_\_\_

Please indicate to which of the following Principal Members you currently belong:

- AFIRE  Appraisal Institute  CORFAC
- IREM  IRWA  NAR  SIOR

### OTHER AFFILIATIONS OR ORGANIZATIONS

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Have you ever been convicted of a felony?  Yes  No

### AREAS OF SPECIALIZATION

#### Specialty Codes (Rank up to 6)

- ADM - Property Management
- ARC/URB - Architecture/Urban Plan.
- CNS - Consulting
- EXP - Valuation/Appraisal
- FIN - Financing
- LEG/ TAX - Legal/tax
- PRO - Development
- TRA - Transaction/Brokerage

#### Order of Importance

1st \_\_\_\_\_ 2nd \_\_\_\_\_ 3rd \_\_\_\_\_  
4th \_\_\_\_\_ 5th \_\_\_\_\_ 6th \_\_\_\_\_

#### Property Types (Rank up to 6)

- COM - Retail  OFF - Office
- HOT - Hotel/Motel  REC - Leisure
- IND - Industrial  RES - Residential
- LUX - Luxury  RUR - Rural

#### Order of Importance

1st \_\_\_\_\_ 2nd \_\_\_\_\_ 3rd \_\_\_\_\_  
4th \_\_\_\_\_ 5th \_\_\_\_\_ 6th \_\_\_\_\_

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Questions? Call (703) 536-4279